



ZAP!

Jump start your business to profitability

ZYXEL

We are excited to introduce ZAP! So what is this about? ZAP - Zyxel Authorized Partner Program - is designed to provide channel partners an unprecedented opportunity to boost profitability and success.

ZAP

Zyxel Authorized
Partner Program



	BRONZE	SILVER	GOLD
Distribution Discount*	0%	16%	20%
Deal Registration			
Training Webinars			
Tech Support			
Lease Financing**			
NFR/Demo Discount	-		
Lead Referral	-	-	
Sales Engineer Access	-	-	
Advanced Replacement	-	-	
Qualifying Sales / ½ Year Period	-	\$6K	\$12K

East Channel Account Manager:
West Channel Account Manager:
Senior Channel Account Manager:

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All approved partners enter into the program at Silver level.

Qualifying sales levels must then be attained to maintain or increase status.

*Discounts and Rebates only available through Zyxel Authorized Distributors.

**Lease financing is approved separately from the partner program. Partner status does not automatically grant lease financing.

ZAP Products

For a complete Product List visit
<http://zyxel.us/zaproducts>

Receive discounts on our robust line of products:



nebula

CLOUD MANAGED NETWORKING

Switches, APs, Gateways



NETWORK SECURITY



SWITCHES



The table below is to help you match the "Non-ZAP" models to the ZAP family.

	Non-ZAP*	ZAP Sister Product(s)
Wireless APs & Accessories	NWA1123-ACv2	NAP102 • NWA5123-AC • WAC6502D-S
	NWA1123-AC PRO	NAP203 • WAC6103D-I
	NWA1123-AC HD	NWA5123-AC HD • WAC6303D-S
	NWA1123-AC PRO-NI	NWA5123-AC HD • WAC6303D-S
Ethernet Switch & Accessories	GS1900-10HP	GS1920-8HPv2
	GS1900-16	GS1920-24v2
	GS1900-24	GS1920-24v2
	GS1900-24E	GS1920-24v2
	GS1900-48	GS1920-48v2
	GS1900-48HP	GS1920-48HPv2
	GS1900-8	NSW100-10 • GS1920-8HPv2
	GS1900-8HP	GS1920-8HPv2

* Other products not included in ZAP include consumer products and select switches

NOTE: Zyxel Authorized Partner Program is subject to cancellation or modification at any time by Zyxel and at Zyxel's discretion, including but not limited to informal notification or publication of a revised program. Our Partner Program may also be subject to additional information or terms and conditions contained on a different website maintained by Zyxel.



Questions about joining the Partner Program?

Send an e-mail to
partner@zyxel.com
 or find out more at
<http://zyxel.us/partners>

